



**B.L.D.E. Association's**  
**Smt. Bangaramma Sajjan Arts, Commerce & Science College for women, Vijayapur**  
**B.Com Programme**

## Course Outcomes

<b>B.COM I</b> <b>Course code:1.1</b> <b>Financial Accounting</b>	<b>CO1:</b> Understand the theoretical framework of accounting as well accounting standards <b>CO2:</b> Demonstrate the preparation of financial statement of manufacturing and nonmanufacturing <b>CO3:</b> Exercise the accounting treatments for consignment transactions & events in the books of consignor and consignee. <b>CO4:</b> Understand the accounting treatment for royalty transactions & articulate the Royalty agreements <b>CO5:</b> Outline the emerging trends in the field of accounting.
<b>B.COM I</b> <b>Course code:1.2</b> <b>Management Principles and Application</b>	<b>CO1:</b> Understand and identify the different theories of organizations, which are relevant in the present context <b>CO2:</b> Design and demonstrate the strategic plan for the attainment of organizational goals. <b>CO3:</b> Differentiate the different types of authority and chose the best one in the present context. <b>CO4:</b> Compare and chose the different types of motivation factors and leadership styles. <b>CO5:</b> Choose the best controlling techniques for better productivity of an organisation
<b>B.COM I</b> <b>Course code:1.3</b> <b>Principles Marketing</b>	<b>CO1:</b> Understand the basic concepts of marketing and asses the marketing environment. <b>CO2:</b> Analyse the consumer behavior in the present scenario and marketing segmentation. <b>CO3:</b> Discover the new product development & identify the factors affecting the price of a product in the present context. <b>CO4:</b> Judge the impact of promotional techniques on the customers & importance of channels of distribution. <b>CO5:</b> Outline the recent developments in the field of marketing.
<b>B.COM I</b>	<b>CO1:</b> Analyse various terms used in accounting;

<b>Course code:1.5</b> <b>Accounting For every one</b> <b>OEC</b>	<p><b>CO2:</b> Make accounting entries and prepare cash book and other accounts necessary while running a business</p> <p><b>CO3:</b> Prepare accounting equation of various business transactions;</p> <p><b>CO4:</b> Analyse information from company's annual report;</p> <p><b>CO5:</b> Comprehend the management reports of the company.</p>
<b>B.COM I</b> <b>Course code:2.1</b> <b>Advance Financial Accounting</b>	<p><b>CO1:</b> Understand &amp; compute the amount of claims for loss of stock &amp; loss of Profit.</p> <p><b>CO2:</b> Learn various methods of accounting for hire purchase transactions.</p> <p><b>CO3:</b> Deal with the inter-departmental transfers and their accounting treatment.</p> <p><b>CO4:</b> Demonstrate various accounting treatments for dependent &amp; independent branches.</p> <p><b>CO5:</b> Prepare financial statements from incomplete records.</p>
<b>B.COM I</b> <b>Course code:2.2</b> <b>Corporate Administration</b>	<p><b>CO1:</b> Understand the framework of Companies Act of 2013 and different kind of companies</p> <p><b>CO2:</b> Identify the stages and documents involved in the formation of companies in India.</p> <p><b>CO3:</b> Analyse the role, responsibilities and functions of Key management Personnel in Corporate Administration.</p> <p><b>CO4:</b> Examine the procedure involved in the corporate meeting and the role of company secretary in the meeting.</p> <p><b>CO5:</b> Evaluate the role of liquidator in the process of winding up of the company.</p>
<b>B.COM I</b> <b>Course code:2.2</b> <b>Law and Practice of Banking</b>	<p><b>CO1:</b> Summarize the relationship between Banker &amp; customer and different types of functions of banker</p> <p><b>CO2:</b> Analyse the role, functions and duties of paying and collecting banker.</p> <p><b>CO3:</b> Make use of the procedure involved in opening and operating different accounts.</p> <p><b>CO4:</b> Examine the different types of negotiable instrument &amp; their relevance in the present context.</p> <p><b>CO5:</b> Estimate possible developments in the banking sector in the upcoming days</p>